# UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF OKLAHOMA

| State of Oklahoma, et al., |             | ) 05-CV-0329 GKF-PJC<br>)       |
|----------------------------|-------------|---------------------------------|
|                            | Plaintiffs, | THE CARGILL DEFENDANTS' REPLY   |
| v.                         |             | IN SUPPORT OF THEIR PARTIAL     |
|                            |             | ) JOINDER (DKT. NO. 2445) IN    |
| Tyson Foods, Inc., et al., |             | ) PETERSON FARMS, INC.'S MOTION |
|                            |             | ) IN LIMINE SEEKING TO EXCLUDE  |
|                            | Defendants. | ) EVIDENCE PURSUANT TO, INTER   |
|                            |             | ) ALIA, FEDERAL RULE OF         |
|                            |             | EVIDENCE 403                    |
|                            |             | )                               |

Cargill, Inc. and Cargill Turkey Production, LLC ("the Cargill Defendants") offer the following reply in support of their joinder (at Dkt. No. 2445) of certain portions of Peterson Farms, Inc.'s omnibus "Motion in Limine Seeking to Exclude Evidence Pursuant to, *Inter Alia*, Federal Rule of Evidence 403" (Dkt. No. 2397). The Cargill Defendants expressly joined the statements, arguments, and authorities contained in sections III, IV, V, VI and VII of the omnibus motion. (Dkt. No. 2445 at 1.) Likewise, the Cargill Defendants hereby incorporate by reference all arguments not specific to Peterson Farms asserted in its reply in support of the omnibus motion in limine (Dkt. No. 2555).

Plaintiffs oppose the Cargill Defendants' joinder by repeatedly protesting that "Cargill has offered no specific facts related to Cargill to support its Joinder in Peterson's Motion." (Pls.' Opp'n to Cargill Joinder: Dkt. No. 2512 at 1; Pls.' Opp'n to Peterson Omnibus Mot. in Limine: Dkt. No. 2509 at 4, 9-10, 17 (same).) However, the Cargill Defendants specified that they joined "all arguments not specific to Peterson Farms, Inc. Namely:

- Section III regarding collective references to Defendants' grower contracts;
- Section IV regarding attribution of other Defendants' statements or documents to another Defendant;

- Section V regarding references to Defendants' purported general knowledge and general references to industry groups, etc.;
- Section VI regarding references to Concentrated Animal Feeding Operations; and
- Section VIII regarding references to Defendants' 'waste'."

(Dkt. No. 2445 at 1.) In other words, because the joinder involved only aspects of Peterson Farms' omnibus motion pertaining broadly to all Defendants, the Cargill Defendants had no need to add to the already voluminous briefing in this matter by asserting additional (unnecessary) facts. Indeed, Plaintiffs' one-paragraph response to the Cargill joinder fails to suggest any specific missing Cargill fact that could affect the outcome of the portions of the Peterson Farms' motion that the Cargill Defendants joined. (See Dkt. No. 2512 at 1.) The Court should reject Plaintiffs' request to dismiss Cargill's perfectly proper joinder.

The Cargill Defendants do take this opportunity to correct a key misstatement in Plaintiffs' opposition to the underlying motion. In Section III regarding collective references to Defendants' grower contracts, Plaintiffs are simply incorrect in asserting that "[i]t is undisputed that Defendants' contracts are all alike in substance" in seven ways. (Dkt. No. 2509 at 4 (offering no record citations).) To the contrary, and as the Cargill Defendants explained in opposing the State's motion for summary judgment (Dkt. No. 2200), several of these seven purportedly universal points undisputedly **differ** among the various defendants. For instance, whereas Plaintiffs claim that "[e]ach Defendant chooses when to place and pick up the birds," the Cargill Defendants and their contract growers actually negotiate delivery dates for turkeys. (See, e.g., Ex. B2 to Cargill Defs.' Mot. Summ. J.: Dkt. No. 2079-4: Alsup Dep. at 78:12 – 79:9.)

Similarly, although Plaintiffs contend that is it a given that "[e]ach Defendant's contract terms are non-negotiable and presented to growers on a 'take it or leave it' basis" (Dkt. No. 2509 at 4), many aspects of the Cargill Defendants' contracts with contract growers were and are in fact negotiated. (See, e.g., Ex. A to Cargill Defs.' Opp'n to Pls.' Mot. Summ. J.: Dkt. No. 2200-

- 2: Maupin Dep. at 396:6 397:10.) As Mr. Maupin testified as a corporate designee:
  - Q Let's talk about contracts in general. It's true, is it not, that Cargill does not negotiate the individual terms of its contracts with its growers?
  - A That's incorrect.
  - Q Okay. What individual terms of its contracts does Cargill negotiate with its growers?
  - A Bird type, the downtime between flocks, location of the house, exact equipment in the house. There may be others. Those are the ones I can immediately think of.
  - Q Explain to me what you mean by you individually negotiate bird type with a contract grower.
  - A We grow a number of different bird types at different locations, and depending on a grower's individual house type or preference, they can enter our program in different types of birds.
  - Q And once they've entered the program for different types of birds, do those birds change over time?
  - A They can.
  - Q And when those birds change, are they changed at the discretion of the Cargill operation that is Cargill, Inc., or Cargill Turkey Production?
  - A It can be at Cargill's discretion or the grower.
  - Q And more times than not, it's at Cargill's discretion in order to fulfill its marketing needs, is it not?
  - A It can happen either way.
- (<u>Id.</u>) In addition, growers can and do elect to discontinue their services for one poultry company and contract instead with another. (<u>See, e.g., id.</u> at 381:15-25; Dkt. 2200-5: June 9, 2005 Fixed Term Turkey Feeding & Mgmt. Agree. with CTP (CARTP003561-68).) Finally, based in part on the multiple negotiated issues discussed above, the Cargill Defendants hotly dispute Plaintiffs' contention that all Defendants' contracts are contracts of adhesion. (<u>See</u> Pls.' Opp'n Peterson Omnibus Mot. in Limine: Dkt. No. 2509 at 4.)

Not only is it simply inaccurate as a matter of fact to refer to all Defendants' contracts over time as "all alike in substance" (id.) if the Court permitted Plaintiffs to lump all Defendants' contracts together, the jury will be misled and confused and Defendants unduly prejudiced as a result. Such unjustified conglomeration of the Defendants' contracts would also waste trial time

by forcing each individual Defendant to offer cross-examination and evidence about its own contracts to rebut erroneous characterizations that Plaintiffs never should have made in the first place. The Court should bar such false and unhelpful references at trial.

# **CONCLUSION**

For the above reasons and those at Docket Nos. 2397 and 2555, the Cargill Defendants urge the Court to grant Peterson Farms, Inc.'s omnibus "Motion in Limine Seeking to Exclude Evidence Pursuant to, Inter Alia, Federal Rule of Evidence 403" as it pertains to all Defendants. Dated September 3, 2009

RHODES, HIERONYMUS, JONES, TUCKER & GABLE, PLLC

By: /s/ John H. Tucker

John H. Tucker, OBA #9110 Theresa Noble Hill, OBA #19119 100 W. Fifth St., Ste. 400 (74103-4287) P.O. Box 21100 Tulsa, Oklahoma 74121-1100

Tel: (918) 582-1173 Fax: (918) 592-3390

FAEGRE & BENSON LLP Delmar R. Ehrich Bruce Jones Krisann C. Kleibacker Lee 2200 Wells Fargo Center 90 South Seventh Street Minneapolis, MN 55402-3901

Tel: (612) 766-7000 Fax: (612) 766-1600

Attorneys for Defendants Cargill, Inc. and Cargill Turkey Production, LLC

I certify that on the 3rd day of September, 2009, I electronically transmitted the attached document to the Clerk of Court using the ECF System for filing and transmittal of a Notice of Electronic Filing to the following ECF registrants:

W. A. Drew Edmondson, Attorney General Kelly Hunter Burch, Assistant Attorney General drew\_edmondson@oag.state.ok.us kelly\_burch@oag.state.ok.us

Melvin David Riggs Joseph P. Lennart Richard T. Garren Sharon K. Weaver Robert Allen Nance **Dorothy Sharon Gentry** 

David P. Page

Riggs Abney Neal Turpen Orbison & Lewis, P.C.

ilennart@riggsabney.com rgarren@riggsabney.com sweaver@riggsabney.com rnance@riggsabney.com sgentry@riggsabney.com dpage@riggsabney.com

driggs@riggsabney.com

Louis W. Bullock

Bullock, Bullock and Blakemore, PLLC

lbullock@bullock-blakemore.com

William H. Narwold Frederick C. Baker Lee M. Heath

Elizabeth Claire Xidis Fidelma L Fitzpatrick Mathew P. Jasinski Motley Rice LLC

bnarwold@motleyrice.com fbaker@motlevrice.com lheath@motlevrice.com cxidis@motleyrice.com ffitzpatrick@motelyrice.com mjasinski@motleyrice.com

**COUNSEL FOR PLAINTIFFS** 

A. Diane Hammons

diane-hammons@cherokee.org

Attorney General, Cherokee Nation

#### COUNSEL FOR INTERVENER, CHEROKEE NATION

Stephen L. Jantzen Paula M. Buchwald Patrick Michael Ryan

Ryan, Whaley & Coldiron, P.C.

sjantzen@ryanwhaley.com pbuchwald@ryanwhaley.com pryan@ryanwhaley.com

Mark D. Hopson Jay Thomas Jorgensen Timothy K. Webster Gordon D. Todd Erik J. Ives

Cara R. Viglucci Lopez Sidley Austin LLP

mhopson@sidley.com ijorgensen@sidley.com twebster@sidley.com gtodd@sidley.com eives@sidley.com cvigluccilopez@sidley.com

L Bryan Burns Robert W. George Michael R. Bond Erin W. Thompson bryan.burs@tyson.com robert.george@tyson.com michael.bond@kutakrock.com erin.thompson@kutakrock.com Dustin R. Darst

dustin.dartst@kutakrock.com

Kutack Rock LLP

# COUNSEL FOR TYSON FOODS, INC., TYSON POULTRY, INC., TYSON CHICKEN, INC.; AND COBB-VANTRESS, INC.

R. Thomas Lay rtl@kiralaw.com

Kerr, Irvine, Rhodes & Ables

Jennifer S. Griffin jgriffin@lathropgage.com

Lathrop & Gage, L.C.

## COUNSEL FOR WILLOW BROOK FOODS, INC.

Robert P. Redemann rredemann@pmrlaw.net
William D. Perrine wperrine@pmrlaw.net
Lawrence W. Zeringue lzeringue@pmrlaw.net
David C .Senger dsenger@pmrlaw.net
Gregory A. Mueggenborg gmueggenborg@pmrlaw.net

Perrine, McGivern, Redemann, Reid, Berry & Taylor, PLLC

Robert E. Sanders rsanders@youngwilliams.com
E. Stephen Williams steve.williams@youngwilliams.com

Young Williams P.A.

#### COUNSEL FOR CAL-MAINE FOODS, INC. AND CAL-MAINE FARMS, INC.

George W. Owens gwo@owenslawfirmpc.com Randall E. Rose gwo@owenslawfirmpc.com

The Owens Law Firm, P.C.

James M. Graves jgraves@bassettlawfirm.com
Gary V. Weeks gweeks@bassettlawfirm.com
Woody Bassett
Vincent O. Chadick vchadick@bassettlawfirm.com
K. C. Dupps Tucker kctucker@bassettlawfirm.com

Bassett Law Firm

### COUNSEL FOR GEORGE'S INC. AND GEORGE'S FARMS, INC.

John R. Elrodjelrod@cwlaw.comVicki Bronsonvbronson@cwlaw.comBruce W. Freemanbfreeman@cwlaw.comP. Joshua Wisleyjwisley@cwlaw.com

Conner & Winters, LLLP

#### COUNSEL FOR SIMMONS FOODS, INC.

A. Scott McDaniel <a href="mailto:smcdaniel@mhla-law.com">smcdaniel@mhla-law.com</a>
Nicole M. Longwell <a href="mailto:nlongwell@mhla-law.com">nlongwell@mhla-law.com</a>
Philip D. Hixon <a href="mailto:phixon@mhla-law.com">phixon@mhla-law.com</a>
Craig Mirkes <a href="mailto:cmirkes@mhla-law.com">cmirkes@mhla-law.com</a>

McDaniel, Hixon, Longwell & Acord, PLLC

Sherry P. Bartley sbartley@mwsgw.com

Mitchell Williams Selig Gates & Woodyard

## COUNSEL FOR PETERSON FARMS, INC.

Michael D. Graves mgraves@hallestill.com
Dale Kenyon Williams, Jr. kwilliams@hallestill.com

### **COUNSEL FOR CERTAIN POULTRY GROWERS**

I also hereby certify that I served the attached documents by United States Postal Service, proper postage paid, on the following who are not registered participants of the ECF System:

Thomas C. Green
Sidley Austin Brown & Wood LLP
1501 K Street NW
Washington, DC 20005
COUNSEL FOR TYSON FOODS,
INC., TYSON POULTRY, INC.,
TYSON CHICKEN, INC.; AND
COBB-VANTRESS, INC.

| <u>s/</u> | John | H. | Tucker |  |
|-----------|------|----|--------|--|
|           |      |    |        |  |